



# ABOUT E-POINTS

After purchasing the E8PA card, distributors start earning E-points.

The Points are earned from their own card purchases as well as their downline's sales (Machine/Ukon/E8PA card).

## THE BENEFITS



You can grant your E-points to serve as a partial down payment upon the purchase of a Kangen Water Machine by anyone within your own downline team.

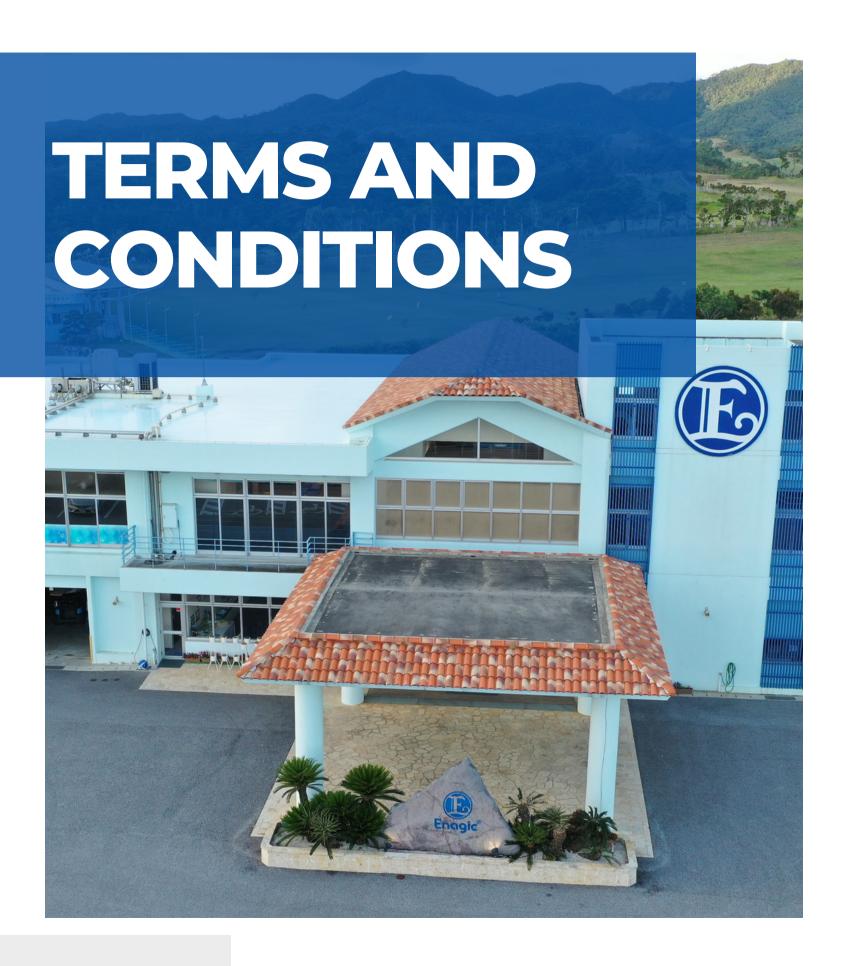


You can be redeemed for travel expenses and hosting events/ seminars.



You can be redeemed for machine maintenance and educational fees.





- The E8PA membership term is a twelve month period. During this period, E-points will be generated and accumulated.
- Up-line distributors who are non-E8PA members will be exempt from commissions and E-points from
- their downlines' sales and purchases.
- Conversion rate: 1,000 E-points are equivalent to one (1) USD or 100 JPY

## HOW THE E-POINTS ARE GRANTED

The amount of E-points depends on the type of card and the product purchased in your downline.

## **LINE E-POINTS**

The Line E-points (in RED) will be granted to all distributor within 8 points regardless of rank.

### **GROUP E-POINTS**

The group points (in BLACK) will be granted for 6A2 & above, even if it's outside 8 point sale.

					New sale/purchase													
		Black	Platinum	Gold	Silver	Bronze	Super 501	К8	SD Platinum	SD501	JR4	Anespa DX	Ukon Sigma	*Super 501 (E8PA)	*Anespa DX (E8PA)			
Generated	Black	100,000	80,000	60,000	30,000	20,000	150,000	100,000	75,000	75,000	56,250	56,250	50,000	130,000	56,250			
Line points	Platinum	100,000	80,000	60,000	30,000	20,000	120,000	80,000	60,000	60,000	45,000	45,000	40,000	104,000	45,000			
Within 8-P	Gold	100,000	80,000	60,000	30,000	20,000	80,000	60,000	45,000	45,000	33,750	33,750	30,000	69,000	33,750			
For each card	Silver	100,000	80,000	60,000	30,000	20,000	45,000	30,000	23,000	23,000	17,250	17,250	16,000	39,000	17,250			
type	Bronze	100,000	80,000	60,000	30,000	20,000	30,000	20,000	15,000	15,000	11,250	11,250	10,000	26,000	11,250			
	6A2	900	700	500	200	100	120	100	80	80	50	50	40	100	40			
	6A2-2	500	400	400	150	60	80	70	50	50	30	30	20	70	20			
Generated	6A2-3	300	200	150	100	40	50	40	35	35	20	20	14	40	14			
Group points	6A2-4	200	100	80	60	25	30	25	20	20	8	8	8	25	8			
for 6A2 and	6A2-5	100	60	40	30	18	20	18	16	16	6	6	4	18	4			
above	6A2-6	50	30	20	15	10	12	10	8	8	3	3	3	10	3			
	6A2-7	25	20	16	10	8	10	8	6	6	2	2	2	8	2			
	6A2-8	10	10	8	6	5	6	4	3	3	1	1	1	4	1			

# LINE E-POINTS EXAMPLES

- Line E-points will be granted to uplines with E8PA card within 8 points.
- The amount of E-points depends on the downline's line rank and the product purchased.
- To calculate: Line rank x amount of E-points for your card type to the purchased product.

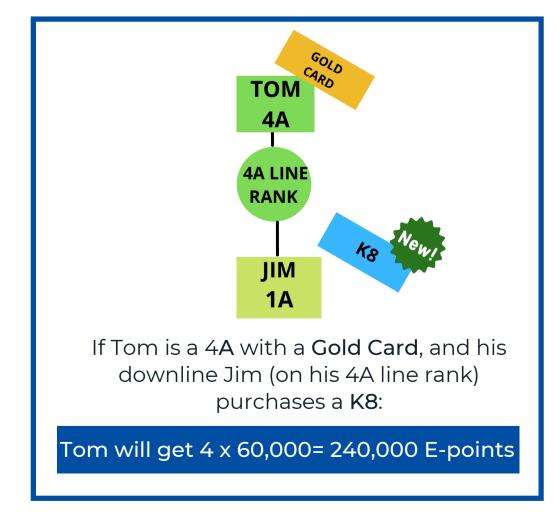
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Within 8-P	Gold	(100,000)	80,000	60,000	30,000	20,000	80,000	60,000	45,000	45,000	33,750	33,750	30,000	69,000	33,750
For each card type	Silver	100,000	80,000	60,000	30,000	20,000	45,000	30,000	23,000	23,000	17,250	17,250	16,000	39,000	17,250
	Bronze	100,000	80,000	60,000	30,000	20,000	30,000	20,000	15,000	15,000	11,250	11,250	10,000	26,000	11,250

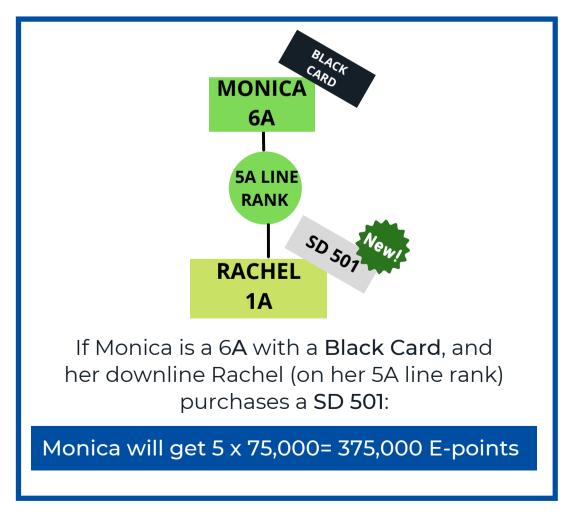




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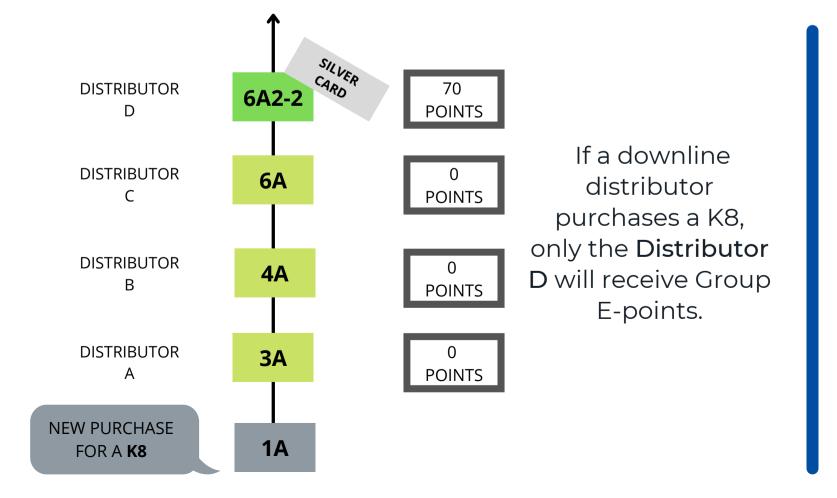


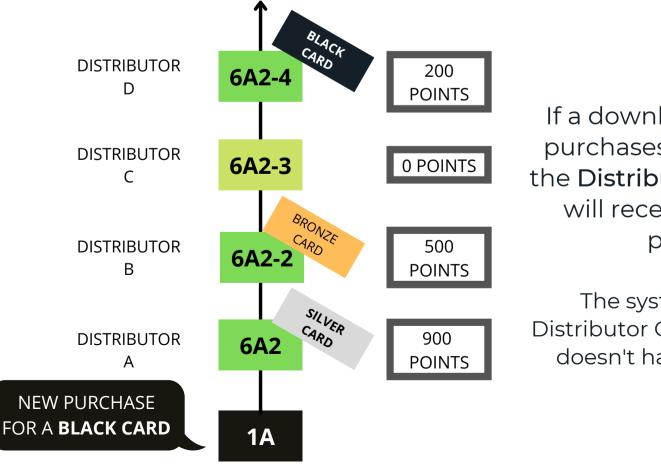


# GROUP E-POINTS EXAMPLES

- Group points will be granted to direct uplines starting from the closest 6A2, 6A2-2, 6A2-3 and so on.
- The amount of E-points depends on the product purchased.
- Points will only be granted to those with the E8PA cards.

			New sale/purchase													
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	6A2-7	25	20	16	10	8	10	8	6	6	2	2	2	8	2	
	6A2-8	10	10	8	6	5	6	4	3	3	1	1	1	4	1	





If a downline distributor purchases a Black Card, the **Distributor A, B and D** will receive Group E-points.

The system skipped
Distributor C because he/she
doesn't have E8PA Card.



### **SPECIAL BONUS E-POINT**

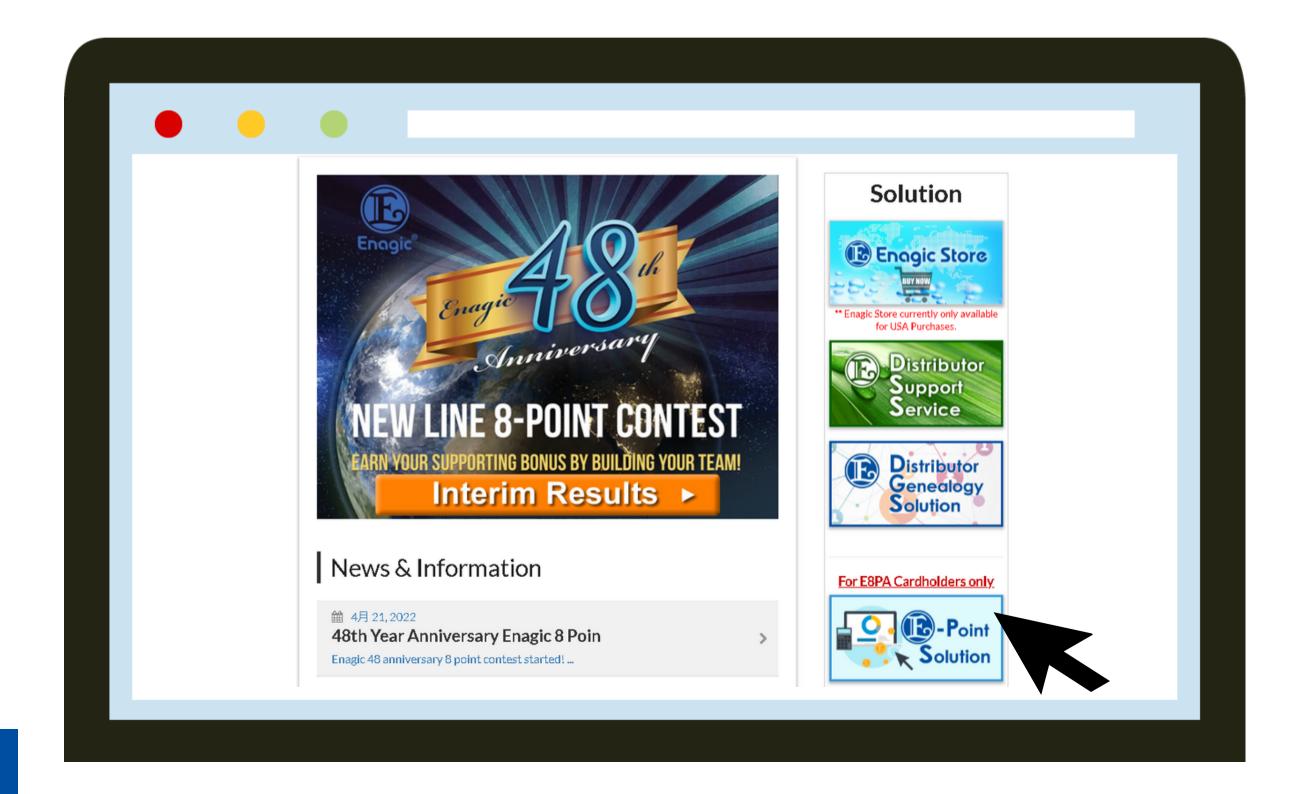
By renewing your E8PA card before expiration date, you will receive special bonus E-points, depending on the card type.

- Black Card: 1,600,000 E-Points (US\$1,600)
- Platinum Card: 1,200,000 E-Points (US\$1,200)
- Gold Card: 800,000 E-Points (US\$800)
- Silver Card: 400,000 E-Points (US\$400) \*
- Bronze Card: 200,000 E-Points (US\$200) \*

<sup>\*</sup> Bonus points are only applicable for single payment renewals.

# CHECKING YOUR E-POINTS

### **ACCESS E-POINT SOLUTION ON DSP**



## SUMMARY OF E-POINTS

## KANGEN WATER OR KANGEN UKON ACCOUNT HOLDERS CAN EARN E-POINTS BY PURCHASING THE E8PA CARD. ALSO RECEIVE E-POINTS FROM YOUR DOWNLINE'S SALE (WITHIN 8 POINTS) AND GROUP POINTS (6A2 AND ABOVE).

The accumulated E-points during the membership can be redeemed for:

- Donation- When someone new to your team joins Enagic (they don't have to be your direct recruit!), you can use your E-points for a 10% down payment towards the new customer purchase.
- Travel expenses- Transportation and accommodation for trips to Okinawa or Osaka to visit Enagic Facilities. Similarly, for trips to attend Enagic Global Convention and Meetings worldwide.
- Hosting an event- Expenses to host an event/seminar/training session related to Enagic business.
- Education Fees- Admission/ tuition for College and University Education.
- Machine Maintenance- Fees involving maintenance (deep cleaning, repairs and shipping).





#### How can I redeem my E-points for travel expenses to attend Enagic events?

Please send by email the copies of your travel expense receipt to E8PA office. We will deduct accumulated E-points from your account and your Branch will proceed with the reimbursement.



#### Why haven't I received E-points from a sale for Ukon DD?

The E-points will be granted for the sale of Super 501, K8, Sd Platinum, SD501, JR IV, Anespa DX, Ukon Sigma (DDD) and E8PA cards, only.



### Can I receive reimbursement to attend an event/training session?

Only the event host is eligible for reimbursement for the event. Participants are not eligible for reimbursement for the ticket of the private event.



### What happen if I don't have enough E-points to cover my travel expenses?

If the requested reimbursement amount exceeds the available E-points, then only the equivalent amount to available E-points balance will be reimbursed.

